



## Michael Resch joins The Galbreath Group as Managing Director

**Abington, PA, December 2, 2014** – The Galbreath Group, a leading advisor to financial institutions on Bank Owned Life Insurance “BOLI” and BOLI portfolio management, is pleased to announce that Michael Resch has joined the firm as Managing Director.

Resch joins The Galbreath Group following a 15-year career in the chemical industry. He began his career with Sun Oil Company (Sunoco) in Philadelphia, Pennsylvania, working in the Chemicals Business Unit as a Regional Account Manager. He was responsible for managing customer relationships and sales management efforts within two market geographies; the southeast U.S. for three years, and the northeast U.S. for three years. As part of his role, Resch managed client relationships and developed new business. Resch joined The Galbreath Group following a nine year stint in similar roles for Pride Solvents and Chemical Company, a commodity and specialty chemical distribution company serving the northeast U.S. market. He was responsible for business development, managing relationships with supply partners, service, and he was involved in many other aspects of the operations including logistics and transportation, scheduling, and inventory control.

The Galbreath Group is expanding its business and operations, and hired Resch to support, manage, and drive growth. Rob Galbreath, President and Founder of The Galbreath Group, commented, “We are excited to welcome Resch to our team. He will be an asset to our firm, and his extensive sales, service and product management experience will quickly enable further expansion of The Galbreath Group to new markets and a growing base of financial institution customers.”

The Galbreath Group, headquartered in Abington, PA, advises financial institutions and corporations on BOLI and BOLI portfolio management, design, implementation, and administration of BOLI and COLI plans, analysis of current BOLI and COLI plans, strategic planning and compliance analysis, and design, implementation, and administration of non-qualified deferred compensation plans.

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